Annual Report - 2019

AID FOR AIDS International





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I. Introduction

This report, submitted for approval to the Chair of the Board of Directors and Executive Director of AID FOR AIDS International (AFA), provides a detailed explanation of who we are as an organization, including: our mission statement, the roster of the board and staff, the description of the programs and the organizational objectives. In addition, the report lists the major accomplishments of the organization of last year and concludes with list of actions to ensure the continued success and viability of AFA.

In accordance with the Effectiveness Assessment Policy set forth by the Board of Directors, this report is to be produced, updated and submitted for approval at least once a year from here on out.

II. Mission

AID FOR AIDS is a 501(c)(3) non-profit organization committed to empowering communities at risk of HIV and the population at large, by developing their abilities and capacities in comprehensive prevention through access to treatment, advocacy, education and training to improve their quality of life and reduce stigma and discrimination.

III. Vision

Our vision is to be recognized internationally as a successful model of empowerment, built on efficient and sustainable programs with a high social impact, allowing the development of leaders who adopt comprehensive prevention as a lifestyle to promote a better quality of life in the general population.

IV. Values

- Commitment
- Unity
- Equity
- Integrity
- Solidarity

- Empathy
- Respect
- Inclusion
- Credibility



V. Departments and Programs

Since 1996, AFA has worked to empower people with HIV and AIDS, their families and communities through programs that provide access to treatment, HIV education and prevention, and social reform.

i. Access to Treatment and Case Management:

- HIV Medicine Recycling Program: Recovers life-saving medication that otherwise would have been wasted and redistributes it to those without access in low- and middle-income countries.
- Access to Treatment Program: Connects people with HIV or AIDS to life-saving medication, treatment planning, and resource management. We work with local medical providers to reach those without access to treatment in low- and middle-income countries, filling in the gap where governments fail to provide care.
- <u>Case Management Program</u>: Provides social services to immigrants with HIV in the Greater New York Area, assisting clients with services ranging from health education, housing, legal services, support groups, referrals, and more. Since its inception, the program has provided services to more than 8,500 immigrants.
- Chronic Disease Response Program: Responds to shortages of medication that affect millions of people in Latin America and the Caribbean on an annual basis. This includes people with HIV and other chronic diseases. Headquartered in New York City, with a United Nations Humanitarian Response Depot (UNHRD) storage warehouse in Panama, this program works with international partners, pharmaceutical companies, and organized civil society to reduce the impact of medication shortages and save lives.

ii. Education and Training:

- ¿Cuánto Sabes? (How Much Do You Know?): Utilizes an innovative model that combines
 neurolinguistics programming with an emphasis on life skills and HIV prevention
 education. Reaching thousands of young people per year through peer-to-peer education,
 the program spreads knowledge about HIV and helps create a culture of responsible and
 healthy sexuality.
- Program for Children and Adolescents with HIV: Operates in AFA's satellite offices in Latin
 America and the Caribbean and offers emotional, social, and psycho-educational support
 to children with HIV. The program empowers children to take control of their health



situation and gives them the tools to act as role models for their peers.

 Outreach and HIV Testing Program: Provides free and confidential HIV testing on-and offsite throughout the year in partnership with local organizations.

 Health Care Providers Program: Maintains up-to-date information about treatment regimens training health professionals who serve people with HIV in Latin America and the Caribbean.

 <u>Leadership Program</u>: Develops leadership skills and capacities so that people can bring about intra- and interpersonal change and transformational solutions to social problems.

Ámate Indígena Program: Targets indigenous populations in Mexico. Its goal is to address
the HIV epidemic in these communities through HIV prevention education, HIV testing
and access to medical services.

iii. Advocacy:

 Advocacy and Public Promotion: Advocates with local and state governments to pass legislative proposals and bring attention and resources to the issues and concerns of people with HIV, particularly immigrants and other vulnerable communities in New York City. In addition, AFA advocates with the US federal government and international organizations, pharmaceutical companies, and foreign governments, to mobilize and coordinate effective responses to issues affecting people with HIV on the global level.

iv. Healing:

• Healing Venezuela: Responds to the severe and high levels of infant malnutrition Venezuela has faced since 2016, through the distribution of infant formula to babies who cannot be breastfed due to health conditions of their mothers. AID FOR AIDS secures proper feeding to babies from 0 to 12 months old for the first 12 months of life. AFA partners with pediatricians in different health centers across the country to locate and enroll babies and monitors their development through indicators such as height and weight.

VI. Accomplishments 2019

i. HIV Medicine Recycling:

• Medicine Received: \$10,114,000

• Medicine Sent: \$11,714,000



ii. Access to Treatment:

- 2,447 people with HIV in Latin America and the Caribbean received ARVs.
- Sent ARVs to 47 countries worldwide.
- Over 14,653 bottles of ARVs were sent to people with HIV worldwide.

iii. Case Management:

- Supported 2,125 people offering linkage to care, adherence to treatment counseling, treatment, and education.
- In Dominican Republic, 609 children received case management services.
- In Panama, 250 children received case management services.

iv. Outreach and HIV Testing:

- 245 HIV tests were done in New York City.
- In the Dominican Republic, 24,000 HIV tests were done, 233,000 condoms, 80,000 lubricants and 15,265 brochures about HIV prevention were distributed.

v. Education and Training:

- 40,710 people were reached with HIV in Dominican Republic, Panama and New York City.
- In the Dominican Republic, 225 people received HIV education in Dominican Republic with How Much Do You Know? Program; 177 college students were trained for peer-topeer HIV education.
- In Panama, 45 people were trained for peer-to-peer HIV education and 4,370 children were reached through 145 workshops.

vi. Chronic Disease Response Program:

- In Venezuela, 15,557 bottles of ARVs were sent to the National AIDS Program; and AFA Venezuela received 932 bottles of ARVs.
- In Colombia, 1,422 bottles of ARVs were sent, reaching 120 people annually.
- In Panama, 192 bottles of ARVs were sent.
- In Ecuador, 2,683 bottles of ARVs, reaching 750 people with HIV.



vii. Healing:

- Secured infant formula to 1,300 babies from 0 to 12 months of age.
- Donated 44,470 cans for formula representing 1 container of formula.
- Reached 20 states of Venezuela

VII. Objectives

Strategic Objectives:

- Ensure operational efficiency and effectiveness in the organization.
- Strengthen the presence of AFA in Latin America and the Caribbean.
- Strengthen the presence of AFA in New York City, to be recognized as the agency with the best services for undocumented immigrants with and at risk of HIV.

Access to Treatment and Case Management:

- Facilitate access to treatment and comprehensive health care for people with HIV.
- Ensure access to treatment and comprehensive health care to leaders with HIV, in each country where we operate.
- Reduce stigma and discrimination.

Education and Training:

- Promote HIV prevention and education, and promote comprehensive health.
- Reduce stigma and discrimination.

Advocacy:

- Promote social change for people and key populations for them to exercise their rights as citizens.
- o Reduce stigma and discrimination.

VIII. Organizational Strategies

Access to Treatment and Case Management:

- Empower people with HIV and key populations about their health situation.
- Promote comprehensive prevention (primary and secondary).
- Support people with or without access to health services in their country.
- Promote health with an emphasis on leadership for equality in access to health services.



Education and Training:

- Educate people at risk of HIV, providing empowerment tools to develop and strength their capabilities, life skills and leadership.
- Develop internal changes in individuals and communities.
- Reduce stigma and discrimination.

Advocacy:

- Empower leaders of key populations with tools for advocacy for change.
- Develop internal changes in people and key populations.
- Plan and implement actions for lobbying and advocacy towards social and political change and the exercise of leadership.
- Generate public opinion in the population in general to support certain causes.

IX. Actions for Organizational Success

In order to ensure future viability and organizational success, AFA must strive to implement the actions:

- Increase development efforts to improve cash flow, particularly focusing on accessing more unrestricted funds.
- Expand our network of donors of HIV medication for our HIV Recycling Program in the US, to take advantage of untapped market.
- Increase the number of smaller scale fundraising events throughout the entire fiscal year to complement the annual Gala – our premier fundraising event.
- Reach out to more corporations and individuals internationally to generate potentially new partnerships and collaborations.
- Continue to raise our international profile through participation and presence in international conferences and meetings, such as the Clinton Global Initiative and the International AIDS Conference to garner more support from around the globe.
- Review the measurements of impact for our programs and create improved systems to monitor and evaluate the services provided.
- Incorporate the process of self-assessment and review of our organization's goals and outcomes more fully into each of our regularly held board meetings.



X. Financial Summary

Statement of financial position on December 31, 2019:

| ASSETS | |
|------------------------------------------------------------------|-----------|
| Cash and cash equivalents | \$603,614 |
| Unconditional promises to give | \$60,000 |
| Accounts receivable | - |
| Prepaid expenses | - |
| Property and equipment, at cost, net of accumulated depreciation | \$17,146 |
| Art held for sale | \$146,325 |
| Total Assets | \$834,465 |

| LIABILITIES AND NET ASSETS | | | | | |
|----------------------------------|-----------|--|--|--|--|
| Liabilities | | | | | |
| Current liabilities | \$670,310 | | | | |
| Long-term liabilities | \$70,218 | | | | |
| Commitments and contingencies | - | | | | |
| Net assets | | | | | |
| Unrestricted | (266,063) | | | | |
| Temporarily restricted | \$360,000 | | | | |
| Total Liabilities and Net Assets | \$834,465 | | | | |

Statement of activities year ended on December 31, 2018:

| CHANGES IN UNRESTRICTED NET ASSETS | | | | | |
|---------------------------------------|--------------|--|--|--|--|
| Revenue and support | | | | | |
| Grants and contributions | \$10,018,021 | | | | |
| Program service revenue | - | | | | |
| Other income | \$63,947 | | | | |
| Net assets released from restrictions | - | | | | |
| Total revenue and support | \$10,083,148 | | | | |



Expenses

Program expenses \$9,544,963

Supporting services

Management and general \$143,258

Fundraising \$95,055

Total expenses \$9,783,276

Change in net assets \$299,872

| CHANGES IN TEMPORARILY RESTRICTED NET ASSETS | | | | |
|----------------------------------------------|-------------|--|--|--|
| Grants and contributions | \$500,000 | | | |
| Change in net assets | \$500,000 | | | |
| Net assets – beginning of the year | (1,070,775) | | | |
| Net assets – end of the year | (270,903) | | | |



XI. Board Members & Staff

Board of Directors

- Laura Messina Pilson Chair
- Julian Irragori *Treasurer*
- David Roth Secretary
- Terry Riley

Founder & Executive Director

Jesus Aguais

Founding Board Members

- Adriana Cisneros de Griffin
- Stephen Gendin (in memoriam)
- Violy McCausland-Seve

Honorary Advisory Board

- Tony Bechara
- Victoria Benatar
- Clarissa Bronfman
- David Corkery
- Jose Esparza, MD
- David Gold, ESQ
- Carolina Herrera
- Mitchell S. Kushner MD, MPH
- Gabriel G. Matus
- Gabriela Neri
- Nan Richardson
- Tim Rosta

- Angel Sanchez
- Mark Schoofs
- Alvaro Tafur
- Tom Viola
- Jackie Weld-Drake
- Doug White
- Yliana Yepez
- Carlos Campos
- Carlos Mota
- Roxana Olivas
- Ricardo Seco



<u>Staff</u>

AID FOR AIDS International - Headquarters

- Jesus Aguais Executive Director
- Jaime Valencia Director of Operations and Medical Doctor
- Efrén Olivares Development Lead: HIV Medicine Recycling Program
- Lupe Aguais Director of Education
- Leonardo Klie HIV Medicine Recycling Coordinator
- Oscar Peña Case Manager
- Alicia Molina Project Manager
- Isabella Latouche Finance Manager

AID FOR AIDS - Colombia

Jaime Valencia – Country Director

AID FOR AIDS - Dominican Republic

- María Valenzuela Country Director
- Virginia Moreno Administrative Assistant
- Gladis García Coordinator of the Program for Children and Adolescents with HIV

AID FOR AIDS - Mexico

• Joel Renteria - Accountant

AID FOR AIDS - Panama

- Trina María Aguais Country Director
- Roalmar Alviárez Access to Treatment Coordinator
- Mario Alexander Cruz Project Coordinator
- María Claudia Herrera Interinstitutional Relations and Procurement Coordinator & ¿Cuánto Sabes? Program Facilitator
- Esilda de Corrales Psychologist

AID FOR AIDS - Peru

• Teresa Ayala - Country Director



AID FOR AIDS - Venezuela

- Lupe Aguais Country Director
- Valentina Perez Coordinator of Education Program
- Alba Álvarez Access to Treatment Coordinator
- Yohely Reyes Administrative Assistant